



REPUBLIC OF LIBERIA
MINISTRY OF FINANCE
MONROVIA, LIBERIA

Project Financial Management Unit (PFMU)
Ministry of Finance
Government of Liberia

Republic of Liberia
MINISTRY OF LANDS, MINES AND ENERGY
Liberia – Extractive Industries Technical Advisory Facility
(EI-TAF TF Grant No. TF095161)

Consulting Services: Recruitment of a Transaction Financial Advisor

REQUEST FOR EXPRESSION OF INTEREST

1. This Request for Expression of Interest (REOI) is being published in the current Development Business
2. The Republic of Liberia has received a Grant from the International Development Association towards the cost of the Extractive Industries Technical Advisory Facility, and it intends to apply part of the proceeds of this Grant to payments under the contract for the recruitment of a Transaction Financial Advisor.
3. The services will include, but not necessarily be limited to the following:
 1. Preparing Transactions Roadmap to clarify for the government policies and principles, together with, *inter alia*, roles and responsibilities of government entities and other stakeholders involved in concessioning processes, steps and milestones towards reaching financial close on mining transactions, and preparation of standard documentations to be applied to future mining transactions.
 2. Advising and guiding contract negotiations, including strategic and tactical approaches, in concert with the government negotiating team and undertake financial/economic analysis of investment projects in the mining sector (three iron ore projects were selected, two of which are with the same company).
 3. Preparing alternative risk/return scenarios for two iron ore transactions.
 4. Defining the scope of work on one additional iron ore transaction around March 2010 after the decision is made on whether this identified project will be first come first served or auctioned.
 5. Undertaking preliminary skills and staffing assessment for processing of mining concessions and developing TORs for transaction capacity building for the government.
 6. Undertaking short-term training and mentoring in contracts/negotiation skills and financial analysis of mining projects by developing applicable models.
 7. Liaising and working with other experts engaged under this project.
 8. Supporting the Ministry of Lands, Mines and Energy (MLME) on technical issues on other mineral resource developments, on as needed basis.
 9. Preparing (i) final report, compiling documents developed during the assignment, making recommendations and summarizing lessons learnt; (ii) a power point presentation, and (iii) carrying out a workshop to discuss the final report.

4. Ministry of Lands, Mines and Energy, acting on behalf of the Republic of Liberia, now invites eligible individual consultants to indicate their interest in providing these services. Interested individual consultants must provide information indicating that they are qualified to perform the services, including Curricula Vitae (CVs), description of similar assignments, experience in similar conditions, etc., and names, contact and email addresses of 3(three) references). The successful candidate should have the following qualifications and qualities:
 - (i) A well qualified professional with a post graduate degree in Mineral Economics, Law, Business, Finance, Engineering, or related discipline from an accredited and reputable University.
 - (ii) A minimum of 10 years of broad international work experience in the required area, with at least some experience in developing countries and a track record of increasing responsibilities and leadership (experience in Africa an added advantage).
 - (iii) Extensive experience in international business contracts/negotiations in the mining industry preferably in both government and industry.
 - (iv) Ability to steer negotiations with a multi-disciplinary team and in a multi-party setting involving complex, cross-cultural issues.
 - (v) Experience in facilitation with groups of people to attain common objectives and consensus, experience in resolving disputes, setting objectives, and developing strategic and tactical approaches to issues.
 - (vi) Strong understanding of organizational cultures in both government and industry in the mining sector.
 - (vii) Excellent verbal and written communications skills and proficiency in written and spoken English.
 - (viii) Excellent interpersonal skills and ability to establish and develop relationships at the highest level with government and industry.
 - (ix) Multi-task oriented individual, with strong organizational and coordination skills.
 - (x) Strong problem solving skills and ability to work quickly and effectively to meet tight deadlines and work independently as well as part of a team of professional and technical personnel.
5. It is expected that the assignment would commence by January 2010 for approximately one (1) year with a substantial presence in Monrovia.
6. A consultant will be selected using the procedures for the selection of individual consultants in accordance with the World Bank's *Guidelines: Selection and Employment of Consultants by World Bank Borrowers*, (May 2004 revised October 2006).
7. Interested consultants may obtain further information at the address below from Monday to Friday between 0830 hrs and 1630 hrs.
8. Expressions of Interest must be delivered to the address below by 16H00 (local time) on Friday 23rd January 2010. Only short listed candidates will be contacted.

Contact Person:

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